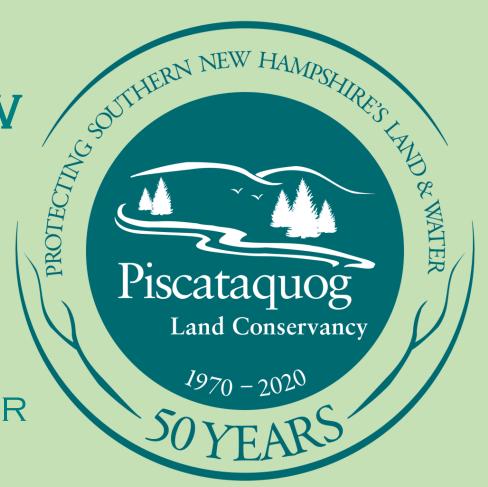
FY 2021 YEAR IN REVIEW

PRESENTED BY CHRIS WELLS
PRESIDENT & EXECUTIVE DIRECTOR



2021 HIGHLIGHTS:

LAND PROTECTION

Boston Bradford Ln Boundary is an approximation and does not represent survey accuracy roes: National Geographic, Esri, DeLorme, HERE, UNEP-WCMC, USGS, NASA, ESA, METI, NRCAN, GEBCO, NOAA, increment P Corp Siemeze Town Forest 11/21/2019 Locus Map Colby Town Forest New Boston Town Forests CE Map Preparer: T.E. Jones 441 +/- acres Lydia Dodge Town Forest New Boston, NH

1,200 2,400 Feet

Sherburne Town Forest

Todd Town Forest

NEW BOSTON TOWN FORESTS CE

448 ACRES, NEW BOSTON







BURNS CE 37 ACRES — GOFFSTOWN







A.5 Aerial Photo Map

Burnes Property 36.745 acres Goffstown, NH



Burnes CE



Snook Rd. Somulaur is an engrudhallou and does not represent surcer accuracy. Source: Berl, Manar, Geolays, Egylletar Geographics, OkiaSM Jose DS, USDA, 5/14/2021 A.5 Aerial Photo Map

GIBNEY CE 16 ACRES — GOFFSTOWN



Gibney CE 16.26 acres Goffstown, NH

Gibney CE 16.26 ac.

reparer: T.E. Jones



Deering CEs

Aerial Map- South Tracts

Town of Deering Property 89 +/- Acres Deering, NH



0 130 260 Feet

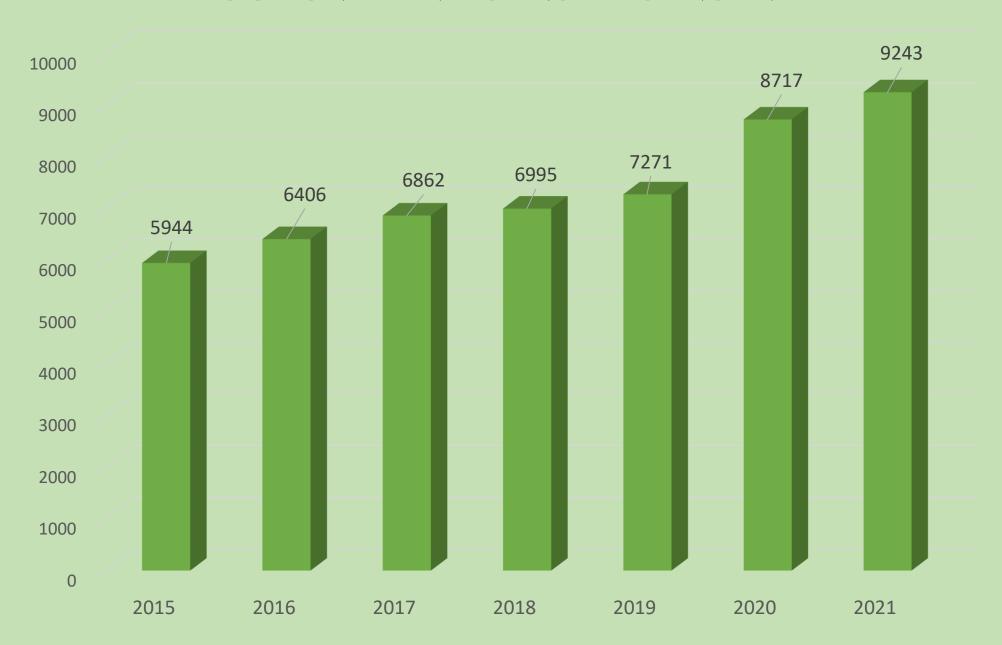
TOWN OF DEERING LANDS CE 25 ACRES — DEERING







CUMULATIVE ACRES PROTECTED



FY2021 HIGHLIGHTS: **STEWARDSHIP**

- 2020 monitoring completed!
- Volunteers build new bridge at Blackbriar Woods Preserve in Goffstown.
- Ferrin Pond trail guide updated, trail re-marked.
- Tree stands!
- Survey work at Rice Preserve in Goffstown.
- Progress resolving issues on former Bedford Land Trust CEs.
- Stewardship Cmte develops and adopts new trail policy, starts work on public use policy.
- Hailey Nase departs, Dan Ewald arrives.



FY2021 HIGHLIGHTS:

OUTREACH & EVENTS

- PLC publishes special 50th anniversary newsletter.
- 50th annual meeting held via Zoom in the fall of 2020.
- Public outings remain on hold due to Covid through winter and spring.
- To encourage DIY outings we launch new trails page on PLC website.
- Donna Seidel departs, Jill Ketchen arrives.
- Covid ebbs, and 6th annual Rose Mountain Rumble attracts 150 riders in August 2021.
- Public outings cautiously re-start in fall of 2021.



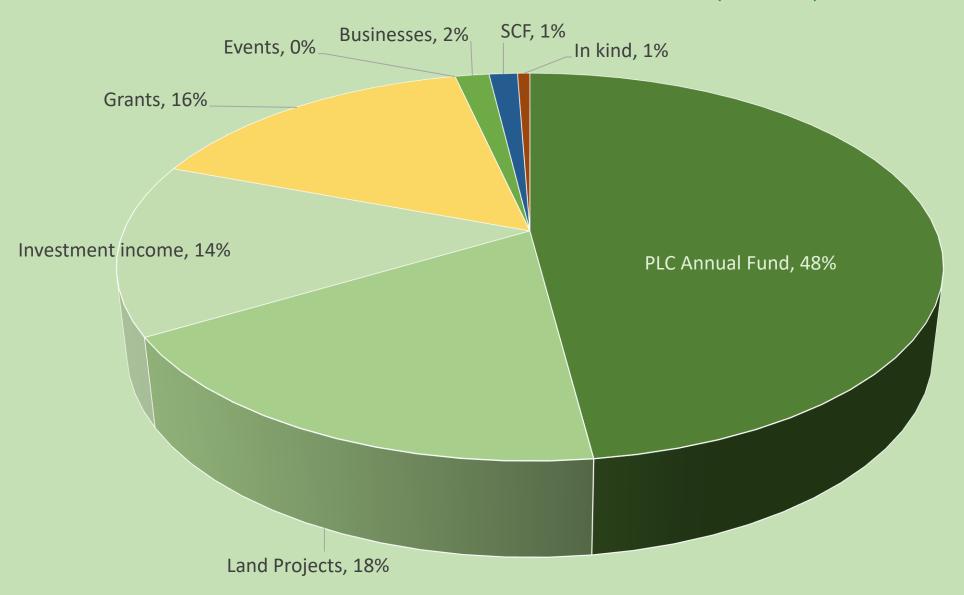




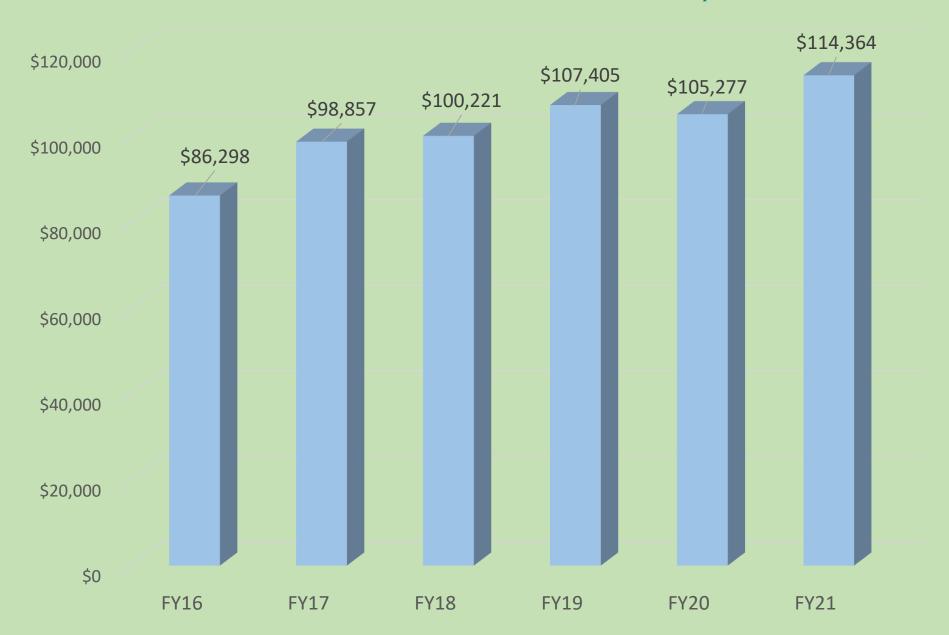


FINANCIALS

PLC FY21 OPERATING INCOME (239K)



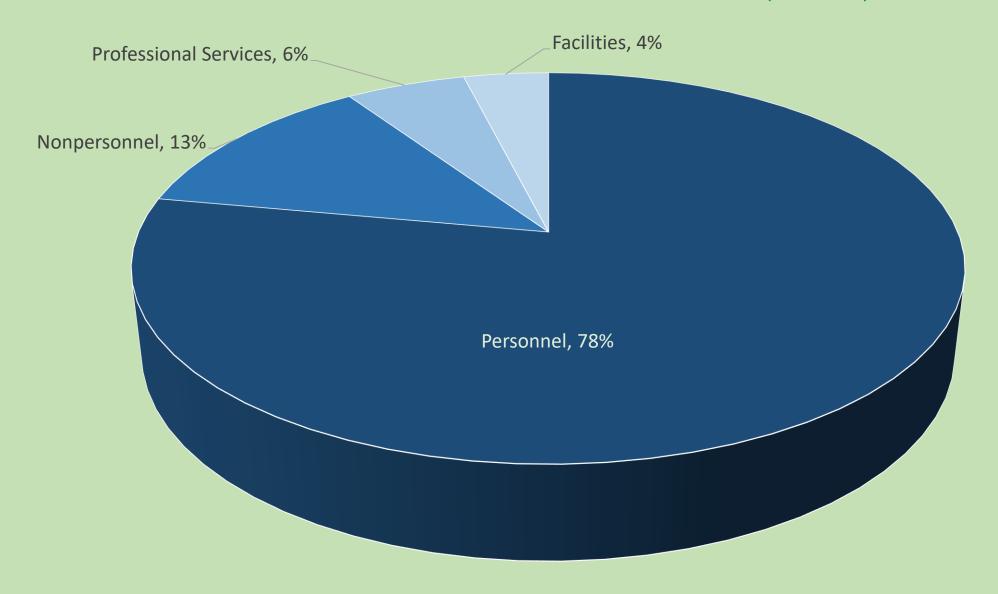
Individual Gifts to Annual Fund - \$ Raised



INDIVIDUAL GIFTS TO ANNUAL FUND - # DONORS



PLC FY21 OPERATING EXPENSES (239K)



ASSETS



PRIORITIES FOR THE YEAR AHEAD (FY22)

LAND PROTECTION

- Complete Marston land project in Bedford/Goffstown, 126 acres.
- Complete 1-2 additional projects currently in development, build pipeline for FY23.
- Continue investigations of potential projects/partnerships in Manchester and Nashua.

STEWARDSHIP

- Maintain 100% property monitoring
- Continue volunteer workdays to build, improve, and maintain trails.
- Continue to integrate BLT easements (boundary work, signage, etc.)
- Complete long-term management plan/schedule for PLC fee properties, covering trail development, boundary maintenance, forest management, etc.

THE YEAR AHEAD, CONT.

OUTREACH

- Monthly e-news, bi-annual print newsletter, expanded social media, enhanced website.
- Continue re-start of public outings, expand partnerships with other orgs.
- 7th Annual Rose Mountain Rumble in August 2022.
- 52nd Annual Meeting & Harvest Dinner Sept. 17, 2022 at Shirley Farm.

DEVELOPMENT

- Maintain steady growth in membership / annual fund donations.
- Launch expanded business underwriting program.
- Experiment with "new audience" fundraising events in 2022.
- Advance "Next 50" major gifts/planned giving program.

THE YEAR AHEAD, CONT.

ORGANIZATIONAL

- Complete Land Trust Accreditation renewal. (May 2022).
- Begin work on new 5-year organizational strategic plan for FY23-27.
- Investigate options and potential funding for update/expansion of PLC's strategic land conservation plan (last done in 2014).
- End FY22 with operating budget in balance.

THANK YOU!



PLC 2021 VOLUNTEER OF THE YEAR

CARRIE FINKE

GOFFSTOWN





WITH GRATITUDE FROM THE PISCATAQUOG LAND
CONSERVANCY